(SDAX, Chemicals, ACT GR)



Buy	
EUR <b>75.00</b>	(EUR 68.00)
Price	EUR 59.60
Upside	25.8 %

Value Indicators:	EUR
DCF:	74.80
FCF-Value Potential 24-26:	54.44
SotP 24:	54.89
Market Snapshot:	EUR m
Market cap:	606.5
No. of shares (m):	10.2
EV:	735.7
Freefloat MC:	305.4
Ø Trad. Vol. (30d):	527.97 th

Warburg ESG Risk Score:	2.7
ESG Score (MSCI based):	3.0
Balance Sheet Score:	4.0
Market Liquidity Score:	1.0
Shareholders:	
Freefloat	50.35 %

22.99 %

15.05 %

11.61 %

LIVIA Corporate Dev. SE

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HDI Vier CE GmbH

Description:	
Alzchem is an integrated specialty chemicals provider	

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# The nitroguanidine expansion just got bigger

Following Alzchem's plans to increase the production capacity of nitroguanidine and to modernise and expand its existing facilities for the production of the precursor guanidine nitrate in March 2024, Alzchem has unveiled additional expansion plans. With the largest investment in the company's history, the company will not only build a new nitroguanidine production plant, but will also renew and expand the existing facilities for the production of guanidine nitrate, the precursor of nitroguanidine. As a consequence, the total investment that was originally calculated at ca. EUR 76m will almost double to ca. EUR 150m. According to management, this should enable the company to increase its nitroguanidine sales by an upper double-digit million amount from 2027 onwards (WRe: EUR 75-90m, increasing over time). The new production capacities are expected to be commissioned in the second half of 2026. WR expects the corresponding EBITDA margin of this product to be in the vicinity of more than 25%, which would amount to additional EBITDA potential of more than EUR 20m annually, increasing from 2027 onwards. Alzchem has already signed framework agreements with customers in the defense sector to utilise these new capacities.

For the first planned investment project, which was communicated in March 2024, the company has already been awarded an investment grant of EUR 34.4m by the EU Commission as part of the ASAP (Act in Support of Ammunition Production). The second investment project, which has now been unveiled, will be mostly funded by Alzchem's customers in the form of upfront payments to be received in the years 2025 and 2026. Thus, Alzchem's share in the planned total capex of EUR 150m is expected to be less than EUR 50m, which corresponds to a payback on the investment within the first two years of full production. In parallel to the planned expansion of its German sites, Alzchem will intensify its search for the acquisition or construction of a new production site in the US. To this end, a preliminary contract has been signed with the US Department of Defense. The contract grants Alzchem USD 150m for the construction of a production facility in the US by the end of 2029 if a suitable production site can be found within the next two years.

We applaud the planned expansion projects, especially in light of the related limited cash-outs for Alzchem, given the investment grant from the EU as well as the capital injections from its customers which, to our understanding, are non-repayable. In the light of the structural increase in demand for nitroguanidine and a very small producer base, we do not foresee a negative impact on future pricing from the financing model. We have not yet included the impact of a new US-based production facility in our model, as we deem the respective visibility to be too low.

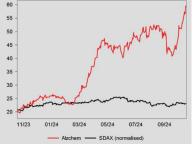
Based on our revised estimates, we reiterate our Buy rating but increase our PT to EUR 75 (based on a DCF calculation).

Changes in E	stimates:					
FY End: 31.12. in EUR m	2024e (old)	+/-	2025e (old)	+ / -	2026e (old)	+/-
Sales	570.5	0.0 %	611.8	-1.5 %	647.6	0.5 %
EBIT	74.1	1.5 %	76.7	2.8 %	82.1	8.6 %
EPS	4.87	1.6 %	5.16	2.1 %	5.55	7.4 %
DPS	1.50	0.0 %	1.60	0.0 %	1.70	5.9 %
Net Debt	112.5	17.5 %	105.5	35.2 %	90.0	22.5 %

Q3

#### Comment on Changes:

- Changes to FY 2024 estimates reflect a slightly lower D&A charge than originally modelled.
- Changes to FY 2025 & 2026 estimates mainly reflect the build-up of additional nitroguanidine capacity which is accompanied by prepayments from customers to help finance the project. We expect the new facilities to start producing in H2 2026.

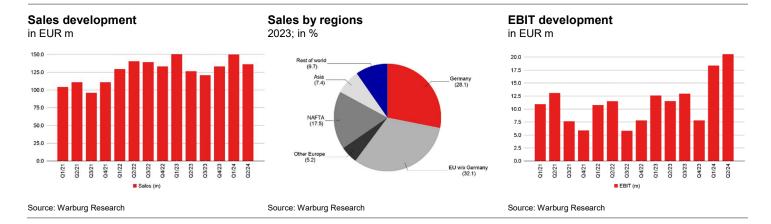


Rel. Performance vs SDAX:	
1 month:	43.5 %
6 months:	32.0 %
Year to date:	131.7 %
Trailing 12 months:	181.5 %
Company events:	

FY End: 31.12.	CAGR							
in EUR m	(23-26e)	2020	2021	2022	2023	2024e	2025e	2026e
Sales	6.4 %	379.3	422.3	542.2	540.6	570.5	602.3	650.9
Change Sales yoy		0.8 %	11.3 %	28.4 %	-0.3 %	5.5 %	5.6 %	8.1 %
Gross profit margin		64.4 %	62.0 %	50.8 %	57.7 %	64.2 %	62.9 %	63.6 %
EBITDA	13.9 %	53.8	62.0	61.4	81.4	101.4	106.2	120.1
Margin		14.2 %	14.7 %	11.3 %	15.1 %	17.8 %	17.6 %	18.5 %
EBIT	17.2 %	30.7	37.6	35.9	55.5	75.2	78.9	89.2
Margin		8.1 %	8.9 %	6.6 %	10.3 %	13.2 %	13.1 %	13.7 %
Net income	20.5 %	19.7	27.6	30.1	34.6	50.3	53.6	60.6
EPS	20.5 %	1.94	2.72	2.96	3.40	4.95	5.27	5.96
EPS adj.	20.5 %	1.94	2.72	2.96	3.40	4.95	5.27	5.96
DPS	14.5 %	0.77	1.00	1.05	1.20	1.50	1.60	1.80
Dividend Yield		3.9 %	4.1 %	5.3 %	6.0 %	2.5 %	2.7 %	3.0 %
FCFPS		1.95	1.43	-3.23	5.12	2.83	0.77	5.20
FCF / Market cap		9.9 %	5.9 %	-16.3 %	25.5 %	4.7 %	1.3 %	8.7 %
EV / Sales		1.0 x	1.0 x	0.7 x	0.6 x	1.3 x	1.2 x	1.1 x
EV / EBITDA		7.2 x	6.9 x	6.1 x	4.3 x	7.3 x	6.9 x	5.8 x
EV / EBIT		12.6 x	11.3 x	10.5 x	6.3 x	9.8 x	9.3 x	7.9 x
P/E		10.2 x	8.9 x	6.7 x	5.9 x	12.0 x	11.3 x	10.0 x
P / E adj.		10.2 x	8.9 x	6.7 x	5.9 x	12.0 x	11.3 x	10.0 x
FCF Potential Yield		7.9 %	9.1 %	11.5 %	14.5 %	7.8 %	6.6 %	10.3 %
Net Debt		185.4	179.8	174.8	145.9	132.2	142.6	110.3
ROCE (NOPAT)		8.9 %	10.9 %	8.9 %	12.7 %	16.8 %	15.8 %	16.5 %
Guidance:	FY 2024: EBI	ΓDA growing	to more tha	n EUR 100m				

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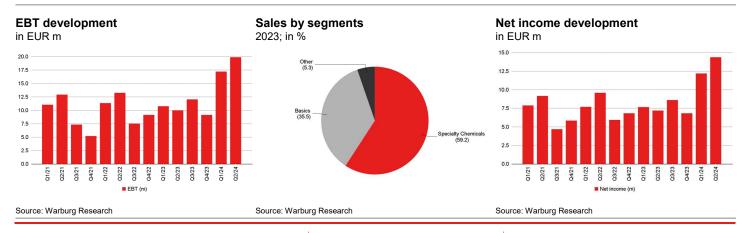


# **Company Background**

- Alzchem goes back to the Bayerische Stickstoff-Werke GmbH (1908), which built a large calcium carbide and calcium cyanamide plant on the river Alz
- In 1939, Bayerische Kraftwerk AG and Donauwerke AG merged to form Süddeutsche Kalkstickstoffe AG, based in Trostberg. In 1978 company's name was changed to SKW Trostberg AG
- Merger of Degussa Hüls AG with Trostberg AG to form Degussa AG in 2000. Merger of the Alz locations Trostberg, Schalchen, Hart and Waldkraiburg into AlzChem Holding GmbH in 2006
- Takeover by bluO in 2009, conversion to Alzchem AG 2011. In 2019 the company heavily invested in the area of feed additives with the construction of a dedicated CreAMINO® production facility
- Alzchem is brought into the listed Alzchem Group AG (formerly Softmatic AG). Alzchem Group AG is the new parent company of the Alzchem Group. 2019 Commissioning of investment projects CreAMINO® and Nitrile

# **Competitive Quality**

- Alzchem is a globally active, vertically integrated manufacturer of various chemical products of the calcium carbide/calcium cyanamide chain with a strategic focus on growth in the Specialty Chemicals business segment
- Alzchem's integrated manufacturing "Verbund" system enables efficiency gains in production. The company is the global leader or among the leading companies in its chosen fields of activity
- The company has four production facilities in Germany and one in Sweden that are complemented by two marketing companies in the US and in China allowing for global distribution of its products
- The company is benefiting from megatrends like sustainable energy production, population growth and increase in aging population. Its products offer attractive solutions that meet demand growth.
- Alzchem provides a highly diversified product portfolio ranging e.g. from dietary supplements, plant growth regulators to precursors for corona testing, thus addressing a wide range of customer industries



# Alzchem



DCF model														
	Detaile	d forecas	t period	Transitional period							Term. Value			
Figures in EUR m	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	
Sales	570.5	602.3	650.9	731.0	752.9	774.8	796.5	818.0	839.2	859.4	878.3	895.9	912.0	
Sales change	5.5 %	5.6 %	8.1 %	12.3 %	3.0 %	2.9 %	2.8 %	2.7 %	2.6 %	2.4 %	2.2 %	2.0 %	1.8 %	1.0 %
EBIT	75.2	78.9	89.2	101.6	104.7	108.5	110.7	112.9	115.0	116.9	118.6	120.0	121.3	
EBIT-margin	13.2 %	13.1 %	13.7 %	13.9 %	13.9 %	14.0 %	13.9 %	13.8 %	13.7 %	13.6 %	13.5 %	13.4 %	13.3 %	
Tax rate (EBT)	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	
NOPAT	54.2	56.8	64.2	73.2	75.4	78.1	79.7	81.3	82.8	84.2	85.4	86.4	87.3	
Depreciation	26.2	27.3	30.9	34.4	34.6	34.9	35.8	36.8	37.8	38.7	39.5	40.3	41.0	
in % of Sales	4.6 %	4.5 %	4.8 %	4.7 %	4.6 %	4.5 %	4.5 %	4.5 %	4.5 %	4.5 %	4.5 %	4.5 %	4.5 %	
Changes in provisions	2.8	2.9	4.3	13.6	3.7	3.7	3.7	3.6	3.6	3.4	3.2	3.0	2.7	
Change in Liquidity from														
- Working Capital	-2.6	8.3	9.5	20.5	5.6	5.6	5.5	5.5	5.4	5.1	4.8	4.5	4.1	
- Capex	52.3	104.4	63.9	29.2	30.9	32.5	34.2	36.0	37.8	38.7	39.5	40.3	41.0	
Capex in % of Sales	9.2 %	17.3 %	9.8 %	4.0 %	4.1 %	4.2 %	4.3 %	4.4 %	4.5 %	4.5 %	4.5 %	4.5 %	4.5 %	
- Other	0.8	-39.1	-29.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	32.6	13.4	55.5	71.4	77.2	78.5	79.4	80.2	81.0	82.4	83.7	84.9	85.9	85
PV of FCF	32.4	12.2	46.5	54.9	54.5	50.9	47.3	43.9	40.6	38.0	35.4	33.0	30.7	386
share of PVs		10.05 %						47.37	7 %					42.58 %

Model parameter				Valuation (m)			
Derivation of WACC:		Derivation of Beta:		Present values 2036e	520		
				Terminal Value	386		
Debt ratio	25.00 %	Financial Strength	1.30	Financial liabilities	57		
Cost of debt (after tax)	3.6 %	Liquidity (share)	1.90	Pension liabilities	100		
Market return	8.25 %	Cyclicality	1.00	Hybrid capital	0		
Risk free rate	2.75 %	Transparency	1.50	Minority interest	2		
		Others	1.50	Market val. of investments	0		
				Liquidity	12	No. of shares (m)	10.1
WACC	8.90 %	Beta	1.44	Equity Value	758	Value per share (EUR)	74.80

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		Terminal (	Growth								Delta EBIT	-margin					
Beta	WACC	0.25 %	0.50 %	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	Beta	WACC	-0.8 pp	-0.5 pp	-0.3 pp	+0.0 pp	+0.3 pp	+0.5 pp	+0.8 pp
1.68	9.9 %	61.92	62.66	63.44	64.27	65.14	66.07	67.05	1.68	9.9 %	59.44	61.05	62.66	64.27	65.88	67.48	69.09
1.56	9.4 %	66.44	67.31	68.24	69.22	70.26	71.36	72.54	1.56	9.4 %	64.11	65.81	67.51	69.22	70.92	72.62	74.33
1.50	9.2 %	68.90	69.85	70.85	71.92	73.06	74.27	75.56	1.50	9.2 %	66.65	68.41	70.17	71.92	73.68	75.43	77.19
1.44	8.9 %	71.50	72.53	73.63	74.80	76.04	77.37	78.79	1.44	8.9 %	69.36	71.18	72.99	74.80	76.61	78.42	80.23
1.38	8.7 %	74.26	75.39	76.59	77.86	79.23	80.69	82.25	1.38	8.7 %	72.25	74.12	75.99	77.86	79.73	81.60	83.47
1.32	8.4 %	77.19	78.42	79.73	81.14	82.64	84.25	85.98	1.32	8.4 %	75.34	77.27	79.20	81.14	83.07	85.01	86.94
1.20	7.9 %	83.63	85.11	86.70	88.40	90.23	92.21	94.34	1.20	7.9 %	82.18	84.26	86.33	88.40	90.48	92.55	94.63

- The beta value reflects the limited liquidity of the shares (free float 47.08%),
- In addition, transparency is reduced for structural reasons as Alzchem is positioned as a B2B company



## **Free Cash Flow Value Potential**

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Net Income before minorities	19.9	27.8	30.2	34.8	50.5	53.8	60.8
+ Depreciation + Amortisation	23.1	24.5	25.5	25.9	26.2	27.3	30.9
- Net Interest Income	-2.1	-1.5	-2.5	-5.5	-3.1	-2.1	-2.6
- Maintenance Capex	14.7	14.8	15.1	15.4	22.5	34.4	21.7
+ Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
= Free Cash Flow Potential	30.4	38.9	43.1	50.8	57.3	48.8	72.6
FCF Potential Yield (on market EV)	7.9 %	9.1 %	11.5 %	14.5 %	7.8 %	6.6 %	10.3 %
WACC	8.90 %	8.90 %	8.90 %	8.90 %	8.90 %	8.90 %	8.90 %
= Enterprise Value (EV)	387.2	425.3	375.2	350.6	735.7	734.1	701.8
= Fair Enterprise Value	341.4	436.8	484.3	570.2	644.1	547.9	815.5
- Net Debt (Cash)	45.6	45.6	45.6	45.6	29.1	36.7	0.1
- Pension Liabilities	100.3	100.3	100.3	100.3	103.1	105.9	110.2
- Other	0.0	0.0	0.0	0.0	-3.0	-15.0	-15.0
<ul> <li>Market value of minorities</li> </ul>	0.0	0.0	0.0	0.0	0.0	0.0	0.0
+ Market value of investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
= Fair Market Capitalisation	195.5	290.9	338.4	424.3	514.9	420.3	720.2
Number of shares, average	10.2	10.1	10.1	10.2	10.2	10.2	10.2
= Fair value per share (EUR)	19.21	28.70	33.39	41.69	50.59	41.30	70.77
premium (-) / discount (+) in %					-15.1 %	-30.7 %	18.7 %
Sensitivity Fair value per Share (EUR)							
11.90	% 10.80	17.84	21.35	27.68	34.78	27.84	50.78
10.90	% 13.11	20.79	24.62	31.54	39.14	31.55	56.30
9.90	% 15.89	24.35	28.56	36.18	44.38	36.01	62.93
WACC 8.90		28.70	33.39	41.69	50.59	41.30	70.77
7.90		34.15	39.44	48.98	58.84	48.31	81.24
6.90		41.19	47.23	58.16	69.21	57.13	94.37
5.90	% 36.41	50.60	57.68	70.45	83.09	68.95	111.95

<sup>•</sup> Historical volatility of the value indication is due to cyclical operative development

# Alzchem



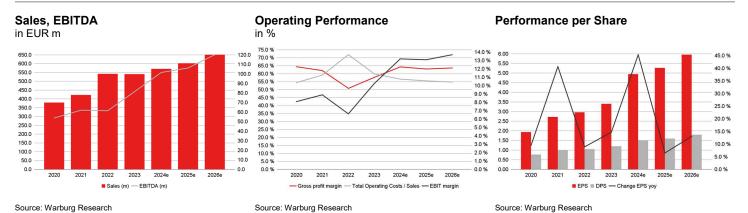
Valuation							
	2020	2021	2022	2023	2024e	2025e	2026e
Price / Book	3.0 x	2.8 x	1.4 x	1.3 x	3.0 x	2.5 x	2.1 x
Book value per share ex intangibles	6.40	8.42	13.92	15.52	19.30	23.11	27.49
EV / Sales	1.0 x	1.0 x	0.7 x	0.6 x	1.3 x	1.2 x	1.1 x
EV / EBITDA	7.2 x	6.9 x	6.1 x	4.3 x	7.3 x	6.9 x	5.8 x
EV / EBIT	12.6 x	11.3 x	10.5 x	6.3 x	9.8 x	9.3 x	7.9 x
EV / EBIT adj.*	12.6 x	11.3 x	10.5 x	6.3 x	9.8 x	9.3 x	7.9 x
P / FCF	10.1 x	16.9 x	n.a.	3.9 x	21.1 x	77.5 x	11.5 x
P/E	10.2 x	8.9 x	6.7 x	5.9 x	12.0 x	11.3 x	10.0 x
P / E adj.*	10.2 x	8.9 x	6.7 x	5.9 x	12.0 x	11.3 x	10.0 x
Dividend Yield	3.9 %	4.1 %	5.3 %	6.0 %	2.5 %	2.7 %	3.0 %
FCF Potential Yield (on market EV)	7.9 %	9.1 %	11.5 %	14.5 %	7.8 %	6.6 %	10.3 %
*Adjustments made for: Restructuring costs, value adjust	tments, one-off earnings/lo	sses					



Consolidated profit & loss							
In EUR m	2020	2021	2022	2023	2024e	2025e	2026
Sales	379.3	422.3	542.2	540.6	570.5	602.3	650.
Change Sales yoy	0.8 %	11.3 %	28.4 %	-0.3 %	5.5 %	5.6 %	8.1 %
Increase / decrease in inventory	-2.5	10.0	22.2	-3.8	12.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	376.7	432.3	564.4	536.8	582.5	602.3	650.9
Material expenses	132.5	170.7	288.9	225.1	216.2	223.4	237.0
Gross profit	244.2	261.7	275.5	311.7	366.3	379.0	414.0
Gross profit margin	64.4 %	62.0 %	50.8 %	57.7 %	64.2 %	62.9 %	63.6 %
Personnel expenses	127.4	132.2	137.1	145.6	173.0	177.8	191.
Other operating income	10.7	11.4	24.2	13.9	15.0	15.5	16.8
Other operating expenses	73.7	78.8	101.1	98.5	106.9	110.6	119.
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	53.8	62.0	61.4	81.4	101.4	106.2	120.
Margin	14.2 %	14.7 %	11.3 %	15.1 %	17.8 %	17.6 %	18.5 %
Depreciation of fixed assets	23.1	24.5	25.5	25.9	26.2	27.3	30.
EBITA	30.7	37.6	35.9	55.5	75.2	78.9	89.
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	30.7	37.6	35.9	55.5	75.2	78.9	89.2
Margin	8.1 %	8.9 %	6.6 %	10.3 %	13.2 %	13.1 %	13.7 %
EBIT adj.	30.7	37.6	35.9	55.5	75.2	78.9	89.2
Interest income	0.0	0.0	0.0	0.3	0.4	0.4	0.4
Interest expenses	2.1	1.5	2.5	5.8	3.6	2.6	3.0
Other financial income (loss)	-1.4	0.4	7.9	-1.8	-1.9	-2.0	-2.2
EBT	27.2	36.5	41.3	48.2	70.1	74.7	84.
Margin	7.2 %	8.6 %	7.6 %	8.9 %	12.3 %	12.4 %	13.0 %
Total taxes	7.3	8.7	11.1	13.4	19.6	20.9	23.6
Net income from continuing operations	19.9	27.8	30.2	34.8	50.5	53.8	60.8
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	19.9	27.8	30.2	34.8	50.5	53.8	60.8
Minority interest	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Net income	19.7	27.6	30.1	34.6	50.3	53.6	60.0
Margin	5.2 %	6.5 %	5.5 %	6.4 %	8.8 %	8.9 %	9.3 %
Number of shares, average	10.2	10.1	10.1	10.2	10.2	10.2	10.2
EPS	1.94	2.72	2.96	3.40	4.95	5.27	5.9
EPS adj.	1.94	2.72	2.96	3.40	4.95	5.27	5.9
*Adjustments made for: Restructuring costs, value adjustn	nents one-off ear	nings/losses					

Guidance: FY 2024: EBITDA growing to more than EUR 100m

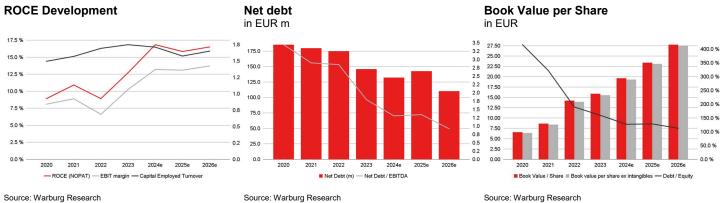
Financial Ratios							
	2020	2021	2022	2023	2024e	2025e	2026e
Total Operating Costs / Sales	54.4 %	59.1 %	71.9 %	59.9 %	56.6 %	55.4 %	54.8 %
Operating Leverage	0.5 x	2.0 x	-0.2 x	-187.8 x	6.5 x	0.9 x	1.6 x
EBITDA / Interest expenses	25.1 x	41.6 x	24.4 x	14.0 x	28.5 x	41.2 x	39.5 x
Tax rate (EBT)	27.0 %	24.0 %	26.8 %	27.8 %	28.0 %	28.0 %	28.0 %
Dividend Payout Ratio	39.4 %	36.5 %	35.2 %	35.1 %	30.2 %	30.3 %	30.1 %
Sales per Employee	217,941	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.





Consolidated balance sheet							
In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Assets							
Goodwill and other intangible assets	1.8	2.3	3.0	3.7	3.3	3.0	2.7
thereof other intangible assets	1.8	2.3	3.0	3.7	3.3	3.0	2.7
thereof Goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Property, plant and equipment	183.6	186.5	187.8	182.1	208.6	286.0	319.3
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	185.4	188.8	190.7	185.8	212.0	289.0	322.0
Inventories	67.4	86.7	122.4	107.5	109.4	115.5	121.7
Accounts receivable	33.1	40.8	55.7	75.2	79.4	83.8	90.6
Liquid assets	17.1	8.3	9.2	11.9	12.5	12.5	21.7
Other short-term assets	51.2	53.0	44.8	44.3	45.9	47.6	50.2
Current assets	168.9	188.8	232.1	238.9	247.2	259.4	284.2
Total Assets	354.3	377.7	422.9	424.7	459.2	548.5	606.2
Liabilities and shareholders' equity							
Subscribed capital	101.8	101.8	101.8	101.8	101.8	101.8	101.8
Capital reserve	-4.2	-1.7	5.1	7.2	11.8	16.4	21.7
Retained earnings	-25.5	-10.3	30.8	43.7	71.5	99.5	131.9
Other equity components	-5.2	-2.1	6.3	9.0	14.7	20.5	27.1
Shareholders' equity	66.9	87.6	144.0	161.6	199.7	238.1	282.4
Minority interest	1.8	1.9	1.9	1.9	2.0	2.1	2.2
Total equity	68.7	89.6	145.9	163.6	201.8	240.2	284.6
Provisions	168.9	167.3	109.1	123.5	127.1	130.9	136.5
thereof provisions for pensions and similar obligations	141.8	140.0	90.1	100.3	103.1	105.9	110.2
Financial liabilities (total)	60.7	48.0	93.9	57.5	41.6	49.2	21.8
Short-term financial liabilities	12.7	10.5	66.4	8.8	6.2	9.4	9.9
Accounts payable	20.9	32.8	37.4	31.6	40.3	42.5	46.0
Other liabilities	35.1	39.9	36.5	48.5	48.3	85.6	117.2
Liabilities	285.6	288.1	276.9	261.1	257.4	308.3	321.6
Total liabilities and shareholders' equity	354.3	377.7	422.9	424.7	459.2	548.5	606.2

Financial Ratios							
	2020	2021	2022	2023	2024e	2025e	2026e
Efficiency of Capital Employment							
Operating Assets Turnover	1.4 x	1.5 x	1.7 x	1.6 x	1.6 x	1.4 x	1.3 x
Capital Employed Turnover	1.5 x	1.6 x	1.7 x	1.7 x	1.7 x	1.6 x	1.6 x
ROA	10.6 %	14.6 %	15.8 %	18.6 %	23.7 %	18.6 %	18.8 %
Return on Capital							
ROCE (NOPAT)	8.9 %	10.9 %	8.9 %	12.7 %	16.8 %	15.8 %	16.5 %
ROE	31.1 %	35.7 %	25.9 %	22.7 %	27.9 %	24.5 %	23.3 %
Adj. ROE	31.1 %	35.7 %	25.9 %	22.7 %	27.9 %	24.5 %	23.3 %
Balance sheet quality							
Net Debt	185.4	179.8	174.8	145.9	132.2	142.6	110.3
Net Financial Debt	43.6	39.8	84.7	45.6	29.1	36.7	0.1
Net Gearing	270.0 %	200.7 %	119.8 %	89.2 %	65.5 %	59.4 %	38.8 %
Net Fin. Debt / EBITDA	81.1 %	64.1 %	137.8 %	56.1 %	28.7 %	34.5 %	0.1 %
Book Value / Share	6.6	8.6	14.2	15.9	19.6	23.4	27.8
Book value per share ex intangibles	6.4	8.4	13.9	15.5	19.3	23.1	27.5

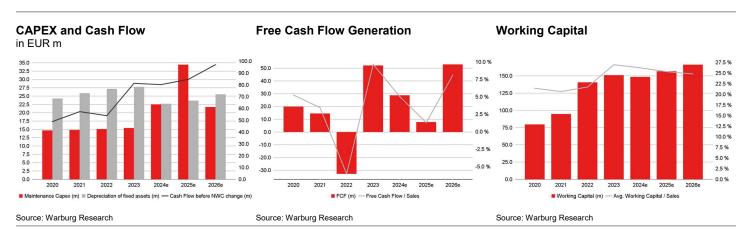


Source: Warburg Research Source: Warburg Research



Consolidated cash flow statement							
In EUR m	2020	2021	2022	2023	2024e	2025e	2026
Net income	19.9	27.8	30.2	34.8	50.5	53.8	60.8
Depreciation of fixed assets	24.3	25.9	27.2	27.8	22.7	23.7	25.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	-1.2	-1.4	-1.7	-1.9	3.5	3.6	5.4
Increase/decrease in long-term provisions	-1.2	-1.4	-1.7	-1.9	3.5	3.6	5.4
Other non-cash income and expenses	7.2	6.6	-0.1	22.5	0.0	0.0	0.0
Cash Flow before NWC change	49.0	57.4	54.0	81.3	80.2	84.7	97.1
Increase / decrease in inventory	5.3	-16.5	-37.9	9.6	-2.0	-6.1	-6.2
Increase / decrease in accounts receivable	-5.8	1.8	-19.9	-18.0	-5.8	-6.1	-9.3
Increase / decrease in accounts payable	0.0	0.0	0.0	0.0	0.1	0.1	0.2
Increase / decrease in other working capital positions	0.2	0.3	-0.3	-0.1	8.5	39.5	35.0
Increase / decrease in working capital (total)	-0.3	-14.4	-58.2	-8.6	0.9	27.5	19.7
Net cash provided by operating activities [1]	48.7	43.0	-4.2	72.7	81.1	112.2	116.8
Investments in intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investments in property, plant and equipment	-28.8	-28.5	-29.1	-20.6	-52.3	-104.4	-63.9
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.1	0.6	0.0	0.0	0.0	0.0
Net cash provided by investing activities [2]	-28.8	-28.5	-28.5	-20.5	-52.3	-104.4	-63.9
Change in financial liabilities	-1.9	-12.7	45.9	-36.4	-15.9	7.5	-27.4
Dividends paid	-7.8	-8.0	-10.3	-10.9	-12.3	-15.4	-16.4
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	-1.0	0.0	0.0	0.0	0.0	0.0
Other	-2.0	-1.9	-1.9	-1.9	0.0	0.0	0.0
Net cash provided by financing activities [3]	-11.7	-23.6	33.6	-49.2	-28.2	-7.8	-43.7
Change in liquid funds [1]+[2]+[3]	8.2	-9.3	0.8	3.3	0.6	0.0	9.2
Effects of exchange-rate changes on cash	-0.1	0.3	0.1	-0.3	0.0	0.0	0.0
Cash and cash equivalent at end of period	17.1	8.3	9.2	11.9	12.5	12.5	21.7

Financial Ratios							
	2020	2021	2022	2023	2024e	2025e	2026e
Cash Flow							
FCF	19.9	14.5	-32.8	52.1	28.8	7.8	52.9
Free Cash Flow / Sales	5.2 %	3.4 %	-6.0 %	9.6 %	5.0 %	1.3 %	8.1 %
Free Cash Flow Potential	30.4	38.9	43.1	50.8	57.3	48.8	72.6
Free Cash Flow / Net Profit	100.9 %	52.7 %	-109.0 %	150.6 %	57.2 %	14.6 %	87.4 %
Interest Received / Avg. Cash	0.1 %	0.0 %	0.5 %	3.0 %	3.4 %	3.5 %	2.5 %
Interest Paid / Avg. Debt	3.5 %	2.7 %	3.5 %	7.7 %	7.2 %	5.7 %	8.6 %
Management of Funds							
Investment ratio	7.6 %	6.8 %	5.4 %	3.8 %	9.2 %	17.3 %	9.8 %
Maint. Capex / Sales	3.9 %	3.5 %	2.8 %	2.9 %	3.9 %	5.7 %	3.3 %
Capex / Dep	124.8 %	116.6 %	113.8 %	79.4 %	199.8 %	382.4 %	206.5 %
Avg. Working Capital / Sales	21.4 %	20.6 %	21.7 %	27.0 %	26.3 %	25.3 %	24.8 %
Trade Debtors / Trade Creditors	158.6 %	124.6 %	149.0 %	238.4 %	197.0 %	197.0 %	197.0 %
Inventory Turnover	2.0 x	2.0 x	2.4 x	2.1 x	2.0 x	1.9 x	1.9 x
Receivables collection period (days)	32	35	38	51	51	51	51
Payables payment period (days)	58	70	47	51	68	70	71
Cash conversion cycle (Days)	160	151	145	174	168	170	167



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## Alzchem



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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Alzchem	5	https://www.mmwarburg.com/disclaimer/disclaimer en/DE000A2YNT30.htm



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<u>"_"</u>	Rating suspended:	The available information currently does not permit an evaluation of the company.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.

Rating	Number of stocks	% of Universe
Buy	143	71
Hold	42	21
Sell	10	5
Rating suspended	6	3
Total	201	100

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... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	43	77
Hold	9	16
Sell	2	4
Rating suspended	2	4
Total	56	100

## PRICE AND RATING HISTORY ALZCHEM AS OF 18.10.2024



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.



EQUITIES			
Matthias Rode	+49 40 3282-2678		
Head of Equities	mrode@mmwarburg.com		
RESEARCH			
Michael Heider Head of Research	+49 40 309537-280 mheider@warburg-research.com	<b>Hannes Müller</b> Software, IT	+49 40 309537-255 hmueller@warburg-research.com
Henner Rüschmeier Head of Research	+49 40 309537-270 hrueschmeier@warburg-research.com	Andreas Pläsier Banks. Financial Services	+49 40 309537-246 aplaesier@warburg-research.com
Stefan Augustin	+49 40 309537-168	Malte Schaumann	+49 40 309537-170
Cap. Goods, Engineering	saugustin@warburg-research.com	Technology	mschaumann@warburg-research.com
Jan Bauer Renewables	+49 40 309537-155 jbauer@warburg-research.com	Oliver Schwarz Chemicals, Agriculture	+49 40 309537-250 oschwarz@warburg-research.com
<b>Christian Cohrs</b>	+49 40 309537-175	Simon Stippig	+49 40 309537-265
Industrials & Transportation  Dr. Christian Ehmann	ccohrs@warburg-research.com +49 40 309537-167	Real Estate, Telco  Marc-René Tonn	sstippig@warburg-research.com +49 40 309537-259
BioTech, Life Science	cehmann@warburg-research.com	Automobiles, Car Suppliers	mtonn@warburg-research.com
Felix Ellmann Software, IT	+49 40 309537-120 fellmann@warburg-research.com	Robert-Jan van der Horst Technology	+49 40 309537-290 rvanderhorst@warburg-research.com
Jörg Philipp Frey	+49 40 309537-258	Andreas Wolf	+49 40 309537-140
Retail, Consumer Goods	jfrey@warburg-research.com	Software, IT	awolf@warburg-research.com
Marius Fuhrberg Financial Services	+49 40 309537-185 mfuhrberg@warburg-research.com		
Fabio Hölscher	+49 40 309537-240		
Automobiles, Car Suppliers  Philipp Kaiser	fhoelscher@warburg-research.com +49 40 309537-260		
Real Estate, Construction	pkaiser@warburg-research.com		
Thilo Kleibauer Retail, Consumer Goods	+49 40 309537-257 tkleibauer@warburg-research.com		
INSTITUTIONAL EQUIT	TY SALES		
Klaus Schilling	+49 69 5050-7400	Sascha Propp	+49 40 3282-2656
Head of Equity Sales, Germany Tim Beckmann	kschilling@mmwarburg.com +49 40 3282-2665	France	spropp@mmwarburg.com
United Kingdom	tbeckmann@mmwarburg.com		
Jens Buchmüller Scandinavia, Austria	+49 69 5050-7415 jbuchmueller@mmwarburg.com		
Matthias Fritsch	+49 40 3282-2696	Leyan Ilkbahar	+49 40 3282-2695
United Kingdom, Ireland	mfritsch@mmwarburg.com	Roadshow/Marketing	lilkbahar@mmwarburg.com
Rudolf Alexander Michaelis Germany	+49 40 3282-2649 rmichaelis@mmwarburg.com	Antonia Möller Roadshow/Marketing	+49 69 5050-7417 amoeller@mmwarburg.com
Roman Alexander Niklas	+49 69 5050-7412	Juliane Niemann	+49 40 3282-2694
Switzerland, Poland, Italy	rniklas@mmwarburg.com	Roadshow/Marketing	jniemann@mmwarburg.com
SALES TRADING		DESIGNATED SPONSOR	
Oliver Merckel Head of Sales Trading	+49 40 3282-2634 omerckel@mmwarburg.com	Marcel Magiera Designated Sponsoring	+49 40 3282-2662 mmagiera@mmwarburg.com
Rico Müller	+49 40 3282-2685	Sebastian Schulz	+49 40 3282-2631
Sales Trading	rmueller@mmwarburg.com	Designated Sponsoring	sschulz@mmwarburg.com
Bastian Quast Sales Trading	+49 40 3282-2701 bquast@mmwarburg.com	Jörg Treptow Designated Sponsoring	+49 40 3282-2658 jtreptow@mmwarburg.com
MACRO RESEARCH			
Carsten Klude Macro Research	+49 40 3282-2572 cklude@mmwarburg.com	Dr. Christian Jasperneite Investment Strategy	+49 40 3282-2439 cjasperneite@mmwarburg.com
Our research can be fo			, ,
Warburg Research	research.mmwarburg.com/en/index.html	LSEG	www.lseg.com
Bloomberg	RESP MMWA GO	Capital IQ	www.capitaliq.com
FactSet	www.factset.com		
For access please contact	et:		
Andrea Schaper Sales Assistance	+49 40 3282-2632	Kerstin Muthig Sales Assistance	+49 40 3282-2703
Calco Assistante	aschaper@mmwarburg.com	Gales Assistance	kmuthig@mmwarburg.com